

# DISTRIBUTOR PRICE LIST

Valid Oct. 1, 2018



Pipe Cut Saws	MSRP	Band A	Band B	Band C
SKU		\$1-4,999	\$5,000-9,999	\$10,000+
PipeCut 170	\$1,602.78	\$1,202.09	\$1,121.95	\$1,041.81
PipeCut 170E	\$2,005.15	\$1,503.86	\$1,403.61	\$1,303.35
PipeCut 220E	\$2,434.35	\$1,825.76	\$1,704.05	\$1,582.33
PipeCut 220E-PBS	\$5,105.57	\$3,829.18	\$3,573.90	\$3,318.62
PipeCut 280 PRO	\$6,538.55	\$4,903.91	\$4,576.99	\$4,250.06
PipeCut 360E-AIR	\$15,726.06	\$11,794.55	\$11,008.24	\$10,221.94
PipeCut 360E-PBS	\$6,986.66	\$5,240.00	\$4,890.66	\$4,541.33
PipeCut 360 PRO	\$7,292.99	\$5,469.74	\$5,105.09	\$4,740.44
PipeCut P400	\$2,695.89	\$2,021.92	\$1,887.12	\$1,752.33
PipeCut V1000	\$1,663.14	\$1,247.36	\$1,164.20	\$1,081.04
Pipe Supports V1000	\$1,133.35	\$850.01	\$793.35	\$736.68

Saw Blades and Accessories				MSRP	Band A	Band B	Band C
SKU	Material to Cut	Fit Saws #	Blade Size		\$1-4,999	\$5,000-9,999	\$10,000+
EXA-SB-TCT 140	Steel, Copper, Plastics	170, 170E, 200, 220E, 360	5 1/2" (140mm) x 2 7/16" arbor (62mm)	\$96.14	\$72.11	\$67.30	\$62.46
EXA-SB-TCT 165	Steel, Copper, Plastics	280E, 360E	6 1/2" (165mm) x 2 7/16" arbor (62mm)	\$103.01	\$77.26	\$72.11	\$66.96
EXA-SB-TCT P-150	Plastics (PE, PP, PVC, etc.)	P400, 360	5 29/32" (150mm) x 27/16" arbor (62mm)	\$68.67	\$51.50	\$48.07	\$44.64
EXA-SB-TCT P-165	Plastics (PE, PP, PVC, etc.)	280E, 360E	6 1/2" (165mm) x 2 7/16" arbor (62mm)	\$82.41	\$61.81	\$57.96	\$53.57
EXA-SB-Cermet 140	Steel, Stainless, Copper, Plastics	170, 170E, 200, 220E, 360	5 1/2" (140mm) x 2 7/16" arbor (62mm)	\$123.61	\$92.71	\$86.53	\$80.35
EXA-SB-Cermet 165	Steel, Stainless, Copper, Plastics	280E, 360E	6 1/2" (165mm) x 2 7/16" arbor (62mm)	\$144.21	\$108.16	\$100.95	\$93.74
EXA-SB-Cermet 180	Steel, Stainless, Copper, Plastics	360 AIR	Diameter: 180 mm	\$334.78	\$251.09	\$234.35	\$217.61
EXA-SB-Cermet X140	Steel, Stainless, Copper, Plastics	170, 170E, 200, 220E, 360	5 1/2" (140mm) x 2 7/16" arbor (62mm)	\$174.43	\$130.82	\$122.10	\$113.38
EXA-SB-Cermet X165	Steel, Stainless, Copper, Plastics	280E, 360E	6 1/2" (165mm) x 2 7/16" arbor (62mm)	\$190.91	\$143.18	\$133.64	\$124.09
EXA-SB-Cermet V155	Thin Wall Ventilation Pipes	V1000	6 7/8" (155mm) x 2 9/16" arbor (65mm)	\$144.21	\$108.16	\$100.95	\$93.74
EXA-SB-ALU 140	Aluminum	170, 170E, 200, 220E, 360	5 1/2" (140mm) x 2 7/16" arbor (62mm)	\$130.48	\$97.86	\$91.34	\$84.81
EXA-SB-ALU 165	Aluminum	280E, 360E	6 1/2" (165mm) x 2 7/16" arbor (62mm)	\$168.93	\$126.70	\$118.25	\$109.80
EXA-SB-ALU 180	Aluminium, Plastics	360Air	Diameter: 180 mm	\$323.62	\$242.72	\$226.53	\$210.35
EXA-SB-Diamond X140	Cast Iron, Ductile (Nodular Cast Iron)	170, 170E, 200, 220E, 360	5 1/2" (140mm) x 2 7/16" arbor (62mm)	\$295.29	\$221.47	\$206.70	\$191.94
EXA-SB-Diamond X165	Cast Iron, Ductile (Nodular Cast Iron)	280E, 360E	6 1/2" (165mm) x 2 7/16" arbor (62mm)	\$322.76	\$242.07	\$225.93	\$209.79
EXA-SB-Diamond X180	Cast Iron, Ductile (Nodular Cast Iron)	360 AIR	Diameter: 180 mm	\$669.55	\$502.16	\$468.69	\$435.21
EXA-SB-Cut Bevel Blade	Plastics (PE, PP, PVC, etc.)	P400	5 53/64" (148mm) x 2 7/16" arbor (62mm)	\$534.27	\$400.70	\$373.99	\$347.28
EXA-PBS-CH-375				\$891.92	\$668.94	\$624.34	\$579.75
EXA-PBS-CH-INS-SS				\$377.70	\$283.28	\$264.39	\$245.51
PipeBench 170 Cutting & Gripping Set				\$1,742.27	\$1,306.70	\$1,219.59	\$1,132.48

## Notes:

Initial Stock & Annual Requalifying Order: Select Price Band (A) (B) or (C), then you will be locked into that price band for a 12 month period for all purchases, whatever the quantity or value of the order during this period. Select any mix of products to meet the minimum Price Band requirements.

- A) Terms: Net 30 days from date of invoice on Approved Credit.
- B) Freight Prepaid at \$3,000, net.  
Freight to Yukon, NWT and Nunavut Prepaid at \$5,000, net.
- C) FOB: Destination on all orders qualifying for "free freight" insurance by Customer.  
All other orders shipped EXW point of shipment.
- D) Drop shipments made to end users will only receive a 25% discount from MSRP.E  
20% Restocking fee will apply on returned product without an offsetting order.
- E) Prices and or Terms, Subject to change without prior notice.

\*MSRP: Manufacturers Suggested Retail Price



2018 CANADIAN PRICES



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